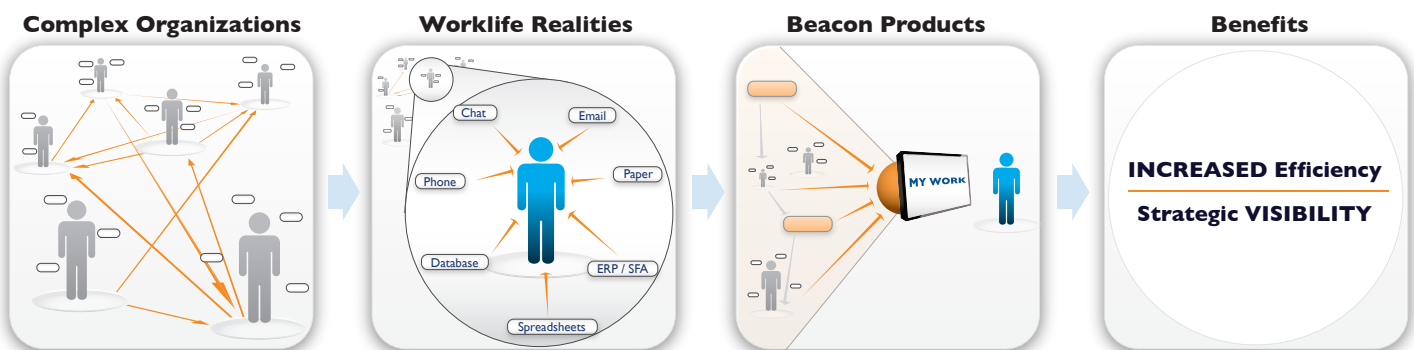


## CAPABILITY STATEMENT

### WHAT WE DO

Beacon provides Collaborative Workforce Management Systems that enable Organizations to more efficiently perform Work. These software products deliver organizational advantage through improved Lifecycle Performance, Strategic Visibility and ongoing Operational Cost Savings. Whether the mission is improved Customer Service for MetLife's Call Centers or improved Readiness for the Equipment Maintainers of the U.S. Navy, Beacon's products answer the same user needs. In terms of the Mission at hand:

- What do I need to do?
- What information do I need to do this?
- And with whom do I need to collaborate and communicate?



### HOW WE DO IT

The Beacon Team is made up of personnel that enable the full lifecycle of process and engineering services as well as software design, development, delivery and support. Our workforce includes engineers, business and operational process experts, developers, analysts, and technical experts. When designing and building software, Beacon utilizes an Agile Software Development Methodology incorporating meaningful and iterative end user involvement. Our technology is built on the latest industry development standards including components built in .NET, Ruby on Rails, HTML, and CSS..

### PAST PERFORMANCE

Since 1994 Beacon has been providing support and products to organizations ranging in size from startups through Fortune 500 Companies. Most recently Beacon has been focused on delivering cost savings and efficiency improving solutions to the U.S. Navy. Working with teammates such as Raytheon, Northrop Grumman, CACI and ManTech, Beacon has provided software and services to US Fleet Forces Command, NAVSEA, NAVAIR, SPAWAR and ONR. Beacon is a Woman-Owned Small Business (WOSB), maintains a Facilities Clearance of Secret and is a Prime Contractor on the Navy's Seaport-e Contract..